The DAAD &
The DIES Joint Higher Education Management Programme

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Why Higher Education Management?

- **Expansion:** Increased number of students challenge universities and the quality of HE provision.
- **Funding:** Scarce resources force universities to be more efficient and to acquire funds from other sources (industry, donors, students, etc.).
- **Governance:** Decentralising of decision-making from the state to the universities increases both autonomy and accountability.
- **Competition:** New modes of funding, internationalisation, and marketisation increase competition of universities on a national and international level.

→ These trends effect the internal governance structure of universities and require new management skills.
Dialogue on Innovative Higher Education Strategies (DIES): Joint Venture with the German Rectors‘ Conference (HRK)

Dialogue
... fosters the exchange on topics of higher education management and quality assurance

Partnerships
... facilitate cooperation between German universities and their partners in developing countries in order to set up efficient management structures

Projects
... support developing countries in the establishment of transnational quality assurance systems

Training Courses
... equip university managers with skills for innovative higher education management
  - Proposal Writing
  - UNILEAD
  - Internationalisation

With financial support by:

BMZ - Federal Ministry for Economic Cooperation and Development
DAAD - Deutscher Akademischer Austausch Dienst
HRK - German Rectors‘ Conference
Dialogue on Innovative Higher Education Strategies (DIES): Joint Venture with the German Rectors‘ Conference (HRK)

Dialogue

**DIES Conferences**

High-ranking discussion fora (ca. 100 persons) in Germany and abroad. Focus on higher education management

**DIES Seminars**

Workshop-oriented events (ca. 40 persons) upon regional invitation in countries, where DIES does not yet run quality assurance projects.

**DIES Visits**

Germany-visits of delegations on a topic related to higher education management. Visits to German higher education institutions, discussions, best-practice examples

... fosters the exchange on topics of higher education management and quality assurance

- DIES Conferences
- DIES Visits
- DIES Seminars

With financial support by:

BMZ

Federal Ministry for Economic Cooperation and Development

50 Years

Building the future. Let's join forces.

DAAD

Deutscher Akademischer Austausch Dienst

German Academic Exchange Service

HRK

German Rectors’ Conference

The Voice of the Universities
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Partnerships

Topics:
• Strategic Development Planning
• Higher Education Management
• Quality Assurance

Funding:
• Maximum period of funding is up to four years
• Maximum amount of funding is up to 200,000 EUR

Closing Date for applications: June 30, every year

More information at: www.daad.de/dies-partnerships

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50 Years

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HRK German Rectors‘ Conference The Voice of the Universities
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Training Courses

Targeted - practice oriented - cross-cultural dialogue

UNILEAD

- Target group: For management staff from central university departments and junior advisors to university top leadership (Latin America, Eastern Africa, Middle East, Southeast Asia)
- Content: Blended learning approach: project management, financial management and human resources management
- Partner: University of Oldenburg
- Next call for applications: Summer 2015

Management of Internationalisation

- Target group: Directors of international offices (Latin America, Africa, Middle East, Southeast Asia)
- Content: Structures, necessary competencies and instruments for successful and vital internationalisation strategies
- Partner: University of Hannover with partners in Kenya, India and Mexico
- Next call for applications: Spring 2016

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Training Courses

Targeted - practice oriented - cross-cultural dialogue

ProGRANT Proposal Writing for Research Grants

Course in Jordan in 2015!!

- **Objective:** Enable researchers to develop proposal writing skills according to international standards and to design, write and budget a promising proposal for national or international research funding
- **Target group:** Researchers from developing countries
- **Structure:** Blended Learning approach: two seminar parts and a trainer-guided intermediate e-learning section
- **Costs:** Selected participants will receive a scholarship, which includes, among others, the course fee and the costs for accommodation and meals. Additional per-diems need to be covered by the participants/their home institutions
- **Language:** English
- **Partner:** University of Cologne

… equip university managers with skills for innovative higher education management

- **Proposal Writing**
- **UNILEAD**
- **Internationalisation**

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**Training Courses**

**Targeted - practice oriented - cross-cultural dialogue**

**ProGRANT Proposal Writing for Research Grants – Jordan 2015**

- Dates: March 8th-12th, E-Learning, September 6th-10th
- Call for Applications: open from November 3rd, 2014
- Deadline for Applications: January 4th, 2015
- Countries: Jordan, Yemen, Palestine, Lebanon
- # of participants: 30

**Website:** [http://proposalwriting.globalsouth.uni-koeln.de/](http://proposalwriting.globalsouth.uni-koeln.de/)

**Call for Applications:**

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  - DIES Conferences
  - DIES Visits
  - DIES Seminars

Training Courses

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  - International Deans’ Course
  - Internationalisation

Partnerships

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HRK German Rectors’ Conference The Voice of the Universities
Cooperation in Higher Education – The DAAD in Jordan

DIES-Seminar

Nov 18th 2014 Amman

Andreas Wutz (director@daad-jordan.org)

Director DAAD IC Amman
The German Academic Exchange Service (DAAD) in the World

- a self-governing organisation of German universities
- Intermediary Org. in the field of foreign cultural policy
- worldwide network of offices
- about 75,000 scholarships annually
1. Scholarships for Foreigners
   89 Mio. EUR*

2. Scholarships for Germans
   103 Mio. EUR*

3. Internationalisation of German universities
   83 Mio. EUR*

4. Promoting German Studies and the German language abroad
   48 Mio. EUR*

5. Educational cooperation with developing countries
   97 Mio. EUR*

* As planned in the 2013 budget
Programme: Cooperation with the transformation countries. Started with Egypt and Tunisia, now also open to Jordan

Start: January 2012

- Support of the transformation process
- Modernization of teaching, training and research
- Improvement of graduates‘ employability
- Improvement of scientific performance
- Strengthening democracy and rule of law
- Scientific exchange
- Improvement of university management structures

Further information:
www.changebyexchange.de
www.facebook.de/changebyexchange
2012/ 2013: New programme portfolio/ New structures

- University cooperation projects between German and Tunisian/ Egyptian universities
- University partnerships
- Short-term cooperation projects
- Joint master programmes
- Joint research projects
Higher Education Projects Abroad: German TNE worldwide

Projekte deutscher Hochschulen mit DAAD-Förderung
- Deutsche Hochschulprojekte im Ausland
- Fachzentren Afrika / African Excellence
- „exceed“ – Hochschul-exzellenz in der Entwicklungszusammenarbeit

Deutscher Akademischer Austausch Dienst
German Academic Exchange Service
German TNE:

→ German Jordanian University (GJU), Amman – Jordan

- Public Jordanian University, since 2005
- 7 Schools + Graduate School for Business Administration
- No. of students summer term 2013: ca. 3,000
- Innovation: German model of „University of Applied Sciences“
- German partner: Consortium lead by Magdeburg-Stendal University of Applied Sciences, around 70 HEI involved
- Strong relations to Germany:
  - Compulsory German language classes
  - Compulsory year in Germany (study term + internship)
<table>
<thead>
<tr>
<th>Year</th>
<th>Program Title</th>
<th>Universities</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>„Economic Change in the Arab Region – ECAR“</td>
<td>University of Marburg – Damascus University</td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td>„Economics of the Middle East – EMEA“</td>
<td>University of Marburg – Lebanese American University</td>
<td><a href="http://www.uni-marburg.de/emea">http://www.uni-marburg.de/emea</a></td>
</tr>
</tbody>
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DAAD scholarships for Jordan (selection)

Development-Related Postgraduate Master Courses

• some 39 English Master programmes which are studied at a German university

• The portfolio includes mainly programmes in the fields of economic sciences, development cooperation, engineering, regional planning, agricultural and forest sciences, environmental sciences, medicine and public health, social and political sciences etc.

• Work experience needed

• **Deadline: Depends, often July 31st!**
Public Policy and Good Governance-Master Programmes (PPGG)

- Eight Master programmes at eight German universities
- Work experience not mandatory
- **Deadline: July 31st!**
The **DAAD** is also offering a full **PhD-scholarship programme** (up to 3.5 years) for all academic disciplines

**Deadline:** **Sept. 30th**!

Academic researchers can apply for **short term grants** (1-3 months)

**Deadline:** **Oct. 31st**!
Thank you very much for your attention!