Leibniz Universität Hannover
History

1831 Higher Trade School founded by Karl Karmarsch
1847 Polytechnic Institute
1880 Royal Institute of Technology
1899 Acquisition of the right to confer doctorates
1968 Technical University
1978 University
2006 Leibniz Universität Hannover
Leibniz Universität Hannover

180 Subjects of Study
27,625 Students
4,282 International Student (250 Iranian)
3,924 Graduates
104,8 Millionen € Third Party Funding
447,2 Millionen € in total
4,816 Employees

11 Graduiertenkollegs
6 ERC Starting Grants
6 ERC Advanced Grants

335 Professors
327,600 qm
160 Buildings
9 Faculties

- Architecture and Landscape Sciences
- Civil Engineering and Geodetic Science
- Economics and Management
- Electrical Engineering and Computer Science
- Humanities
- Law
- Mathematics and Physics
- Mechanical Engineering
- Natural Sciences
TU9 German Institutes of Technology

RWTH Aachen
TU Berlin
TU Braunschweig
TU Darmstadt
TU Dresden
Leibniz Universität Hannover
TU München
Universität Stuttgart
Karlsruher Institut für Technologie
International Cooperation and Exchange Management
Internationalization Strategy (1)

Conceptualisation and implementation of internationalization strategy in cooperation with the President, Senate and with the Faculties of LUH

PROCESS:
- Internationalization strategy for the University was approved in 2006
- The overall strategy of internationalization of the University is closely coupled to the ones of the Faculties
- Internationalization strategies for each of the Faculties are approved or in preparation/renewed
- Internationality is embedded in the core principles/mission of the University
Internationalization Strategy (2)

Building the profile of Leibniz Universität Hannover within and outside the university in research and teaching through:

- **COOPERATION:**
  - Defining focus countries within specific regions
  - Establish “strategic partnerships” with chosen universities (very limited number)
  - Establish focus partnerships with chosen universities (very limited number)
  - MAINTAIN and EXTEND contracts/co-operation with foreign institutions
  - New agreements will only be signed if there is a REAL interest and activity in co-operation (department – faculty – university level – agreed process)
Internationalization Strategy (3)

- Linking research strongholds with internationalisation:
  - Quantum engineering & laser technology
  - Mikrobiology and Biomedical engineering
  - Energy
  - Production and logistics
2. International Co-operation in STI: Instruments

- Unilateral
- Bilateral
- Multilateral

- Strategic partnerships
- Institutional cooperation
- Cooperation projects
- Exchange of scientific staff
- Exchange of information

- Science clustering
- Scientific exchange

Added value of cooperation

Degree of cooperation

Tehran, 3 - 4 July 2017
I. Strategic Analysis
• SWOT and IS-Analysis at both Universities
• Internal Workshops with Professors
• Strategic meetings and joint workshops with partners, information exchange

II. Strategy Development
• Evaluation of the results (workshops and strategic meetings)
• Exchange of information and ideas, consultations with partners

III. Definition of strategic goals
• Consultations with professors
• Meetings with university management
• Consideration of Internationalisation Strategy

IV. Planning of Implementation
• Input of professors, faculties
• Action plan development for 4 years
• Definition of milestones for 4 years

V. Controlling and Adjustment
• Strategic Meetings: once a year all partners with universities’ administration
• Project coordinator: monitoring, evaluation

Establishing a cooperation
Implementing a Cooperation/Structure of activities

**Strategic Partnership**

- **Teaching & academic activities**
  - Student exchange
  - Guest lectures
  - Summer-schools/Workshops
  - Double Degrees
  - Graduate school

- **Research**
  - PhD student exchange
  - Research stay abroad
  - Bilateral workshops, meetings
  - Research projects
  - Publications

- **International scientific exchange**
  - International conferences
  - International symposia, etc.

- **Supporting activities**
  - Marketing/ Promotion
  - “Internationalization” project
  - Support and advisory services
  - Coordination and strategic meetings
  - Monitoring and evaluation

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Our experience for successful cooperation

- Leadership commitment
- Regular face-to-face communication
- Clear defined tasks and responsibilities
- Understanding of „decision making“ structures
- Reliable and sustainable personal relationships
- Reliable and sustainable structures beyond personal individual contacts (i.e. Double Degrees, etc.)
- Intercultural skills and ability to apply them
- Language competence
- Centralised project coordination
Dialogue on Innovative Higher Education Strategies - DIES
DIES-Training
„Management of Internationalisation“

Organised by Leibniz Universität Hannover (Germany), the German Academic Exchange Service (DAAD), the German Rectors’ Conference (HRK), and 3 partner universities from Africa, Latin America and Asia.

The key objective of the training course is to qualify university staff (higher education managers e.g. International Office Directors) from selected countries in Africa, Latin America, the Middle East, and Asia, to manage processes and tasks of internationalisation. The course combines conceptual learning and practice oriented training, management and soft skills, such as intercultural communication. The course starts every 18 months and selected participants receive a scholarship from the German Federal Ministry for Economic Cooperation and Development.

More information: www.international.uni-hannover.de/818.html?&L=1
E-mail: DIES-info@zv.uni-hannover.de
Dialogue on Innovative Higher Education Strategies - DIES

DIES-Training:
- International Deans´ Course (IDC)
- University Leadership and Management Training Programme (UNILEAD)
- Proposal Writing for Research Grants (ProGRANT)
- Management of Internationalisation

DIES-Partnerships
DIES-Projects
DIES-Dialog
DIES-Alumni
Welcome!
Master Programmes taught in English

- Advanced Anglophone Studies
- Computational Methods in Engineering
- International Mechatronics (double degree)
- Geodesy and Geoinformatics
- IT Law and Intellectual Property Law
- Water Resources and Environmental Management
- Energy Technology (trilateral Master)
- Meteorology
- Optical Technologies
- Physics
- Mathematics
- International Horticulture
- Economics and Management
- European Master in Territorial Development