M.Sc. International Agribusiness
PARTICIPATING INSTITUTIONS

**University of Göttingen**
- Institute of Rural Development
- Institute of Agricultural Economics
- Institute of Agricultural Engineering
- Institute of Agricultural Chemistry
- Institute of Agronomy and Animal Production in the Tropics and Subtropics
- School of Forest Sciences, Institute of Forest Economics

**University of Talca**
- Department of Agricultural Economics
- School of Managerial Sciences
- Department of Horticulture
- Foreign Visiting Professors (from U.K. and U.S.)
DISTINCTIVE FEATURES OF THE M.Sc. PROGRAM

- Strong research orientation (methodological modules, 6 months devoted to M.Sc. thesis)
- International features (study program and students from two continents, lectures focusing on international agricultural trade and marketing, field research mainly in Latin America)
- Modules on agricultural, environmental and rural development policy (focusing on international and national policy)
THE TEACHING MODULES

- 22 modules are offered by both universities
- 15 modules to be approved:
  - Compulsory modules (6)
  - Methodological modules (at least 2)
  - Optional modules (up to 7)
- During 1st semester: 5 modules in Talca
- During 2nd and 3rd semester: 10 modules in Göttingen
COMPULSORY MODULES

- Agribusiness Management (Talca)
- Financial Management (Talca)
- Marketing in Agribusiness (Talca/Gö)
- Socio-Economics of Rural Development (Gö)
- Agricultural and Environmental Policy Analysis (Gö)
- World Agricultural Markets and Trade (Gö)
METHODOLOGICAL MODULES
(all offered in Göttingen)

- Quantitative Research Methods in Rural Development Economics
- Multidisciplinary Research in Agricultural Production Systems
- Introduction to Empirical Market and Policy Analysis
- Microeconomic Theory and Planning Methods for Agricultural Development
OPTIONAL MODULES

- Environmental Economics (Talca)
- Development Economics in Latin America (Talca)
- Technologies in Fruit and Wine Production (Talca)
- Agricultural Innovation and Extension (Talca/Gö)
- Monitoring and Evaluation of Development Policies and Projects (Gö)
- Development Theory and Policy (Gö)
OPTIONAL MODULES (cont.)

- Regional Policy and Rural Areas (Gö)
- Development Sociology (Gö)
- Plant Crops and Cropping Systems (Gö)
- Animal Production and Breeding Systems (Gö)
- Quality and Processing of Tropical Plant Products (Gö)
- Exercises on the Quality of Plant Products (Gö)
PROCESS FOR DESIGN OF STUDY PROGRAM AND CREDIT POINTS

- Three-day planning workshop with professors/lecturers from Univ. of Talca and Gö. (in Talca in Aug. 2001):
  - Study program (13 modules), content of modules, number of contact hours, ECTS credit points
- 1 module is about 56 contact hours with 6 ECTS points
- In total the Master program comprises 120 ECTS points. (M.Sc. Thesis: 24 ECTS, colloquium: 6 ECTS)
- Joint preparation of an English study guide by University of Talca and Göttingen (Fall 2001)
PROCESS FOR DESIGN OF STUDY PROGRAM (cont.)

- Meetings among lecturers to discuss study program/guide
- Discussion/approval of M.Sc. program by the faculties at University of Talca and Göttingen
- Change in number of modules to 15 modules in 2002/2003
- Design of a joint M.Sc. transcript (Univ. of Talca and Göttingen)
- Yearly meetings of program speakers (Diaz / Zeller) either in Talca or Göttingen
KEY POINTS FOR SUCCESS

- DAAD provided financing for coordination visits through the University Partnership program (initial workshop, yearly meetings)
- Strong interest of both universities and its leadership in the program, and flexibility by both partners to jointly solve problems
- Conversion of ALL Diploma to B.Sc./M.Sc. Programs at the Faculty of Agricultural Sciences in Göttingen (modules, credit point system)
ANNEX

to be shown if necessary for discussion
# TIMETABLE OF THE M.Sc. PROGRAM

<table>
<thead>
<tr>
<th>Schedule</th>
<th>Activity</th>
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<tbody>
<tr>
<td>August 30\textsuperscript{th} 2004</td>
<td>Application deadline</td>
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<tr>
<td>Dec. 2004 / Jan. 2005</td>
<td>Admission to the program</td>
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<tr>
<td>March – July 2005</td>
<td>1\textsuperscript{st} semester in Talca</td>
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<tr>
<td>End of July 2005</td>
<td>Flight to Germany</td>
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<tr>
<td>Aug. – Sept. 2005</td>
<td>Intensive German language course at Goethe Institut in Goettingen</td>
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<tr>
<td>Oct. 2005 – Feb. 2006</td>
<td>2\textsuperscript{nd} semester in Goettingen</td>
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<tr>
<td>Feb. and/or April 2006</td>
<td>Oral and written exams of the modules taken during 2\textsuperscript{nd} semester</td>
</tr>
<tr>
<td>Time Period</td>
<td>Event Description</td>
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<tr>
<td>Middle of Feb. – middle of April 2006</td>
<td>Winter vacation (used for the preparation of research proposal)</td>
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<tr>
<td>April – July 2006</td>
<td>3rd semester in Goettingen</td>
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<tr>
<td>July (and/or Oct.) 2006</td>
<td>Oral and written exams of the modules taken during 3rd semester</td>
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<tr>
<td>Mid-July 2006</td>
<td>Start of thesis research</td>
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<tr>
<td>August - December 2006</td>
<td>Field research</td>
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<tr>
<td>December – end of March 2007</td>
<td>Writing of the thesis</td>
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<tr>
<td>End of April 2007</td>
<td>Colloqium (presentation of the thesis)</td>
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<tr>
<td>May 2007</td>
<td>Awarding of the M.Sc. degree</td>
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FURTHER INFORMATION
incl. complete study guide:

- **University of Göttingen:**
  Website: [http://www.agribiz.uni-goettingen.de](http://www.agribiz.uni-goettingen.de)
  [http://www.cetsaf.org](http://www.cetsaf.org)
  E-mail: agribiz@gwdg.de

- **University of Talca:**
  Website:
  E-mail: mia@utalca.cl

- **Deutscher Akademischer Austauschdienst (DAAD):**
  [www.daad.de](http://www.daad.de)
Vielen Dank für Ihre Aufmerksamkeit.